

# BalticBiomass4Value Questionnaire

## For Business Consultations-Matchmaking Meetings

1	In which country does your company operate?	<table border="0"> <tr> <td>Estonia</td> <td>Germany</td> <td>Latvia</td> </tr> <tr> <td>Lithuania</td> <td>Poland</td> <td>Sweden</td> </tr> <tr> <td>Norway</td> <td>Other:</td> <td></td> </tr> </table>	Estonia	Germany	Latvia	Lithuania	Poland	Sweden	Norway	Other:				
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2	To which sector is your company related to/works in?	<table border="0"> <tr> <td>Fishery and aquaculture</td> <td>Cultivating plants</td> </tr> <tr> <td>Cultivating livestock</td> <td>Food and feed industry</td> </tr> <tr> <td>Forestry</td> <td>Paper and cellulose</td> </tr> <tr> <td>Municipal waste</td> <td>Energy production</td> </tr> <tr> <td>Environmental technology</td> <td></td> </tr> <tr> <td>Other:</td> <td><input type="text"/></td> </tr> </table>	Fishery and aquaculture	Cultivating plants	Cultivating livestock	Food and feed industry	Forestry	Paper and cellulose	Municipal waste	Energy production	Environmental technology		Other:	<input type="text"/>
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3	What is the range of your company activities?	<table border="0"> <tr> <td>National</td> <td>Regional</td> <td>Transnational</td> <td>International</td> </tr> </table>	National	Regional	Transnational	International								
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4	What is the size of your company?	<table border="0"> <tr> <td>0-10 employees</td> <td>11-50 employees</td> </tr> <tr> <td>51-99 employees</td> <td>More than 100 employees</td> </tr> </table>	0-10 employees	11-50 employees	51-99 employees	More than 100 employees								
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5	What kind of activities or services do you offer?	<table border="0"> <tr> <td>Production of raw materials</td> <td>Processing (manufacturing of final goods)</td> </tr> <tr> <td>Recycling of waste</td> <td>Logistics/trading</td> </tr> <tr> <td>Technology development</td> <td>Consultancy</td> </tr> <tr> <td>Other:</td> <td><input type="text"/></td> </tr> </table>	Production of raw materials	Processing (manufacturing of final goods)	Recycling of waste	Logistics/trading	Technology development	Consultancy	Other:	<input type="text"/>				
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6	What type of biomass do you process in your company?	<table border="0"> <tr> <td>Residues/waste, such as:</td> <td><input type="text"/></td> </tr> <tr> <td>Plant biomass, such as:</td> <td><input type="text"/></td> </tr> <tr> <td>Animal biomass, such as:</td> <td><input type="text"/></td> </tr> <tr> <td>Paludiculture</td> <td>Biopolymers</td> <td>Algae (micro/macro)</td> </tr> <tr> <td>Other:</td> <td><input type="text"/></td> </tr> </table>	Residues/waste, such as:	<input type="text"/>	Plant biomass, such as:	<input type="text"/>	Animal biomass, such as:	<input type="text"/>	Paludiculture	Biopolymers	Algae (micro/macro)	Other:	<input type="text"/>	
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7	What do you produce and/or trade? What is your core business?													

8	Which residues come out of the processes? Do they lead to additional costs?	Waste, e.g.:	
		Fertilizer, e.g.:	
		Environmental costs	Transportation costs
		Residue utilization costs	Other costs, e.g.:
9	What kind of support, collaboration and/or information are you looking for?	New products	Adding value to the residues
		New technologies	Finding new ways for residue utilization
		New collaborations	
		Starting business in new fields, e.g.:	

10	Are you interested in the exchange of experience, knowledge and new ideas with companies from other countries of the Baltic Sea Region? What type of companies do you want to meet?	No	
		Yes, e.g.:	
11	What kind of specific collaboration interests do you have?	Joint R&D	Finding new technology provider
		Access to waste as raw material	Finding new markets jointly
		Other, e.g.:	
12	Do you need information about new processes/technologies that fits your company profile/activities?	No	
		Yes, e.g.:	
13	Do you strive for internal optimisation of your company processes by acquiring know-how?	No	
		Yes, e.g.:	
14	Are there any legal barriers that limit your production processes, trading and/or introduction of new products?	No	
		Yes, e.g.:	
<b>We require the following details (*) in order to provide further information about business consultations-matchmaking meetings:</b>			
	Name of your company*		

	Address or URL*	
	<b>Contact person:</b>	
	Name and surname*	
	Email address*	
	Phone number	
	<b>Would you like to be added to the mailing list of the BalticBiomass4Value project to receive information about upcoming events, produced reports, etc.?</b>	Yes  No
	<b>By submitting filled questionnaire, you agree that the BalticBiomass4Value project will process the provided data for the purpose of organising business consultations-matchmaking meetings.</b>	



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*Thank you for filling out this questionnaire and showing interest in our matchmaking meetings.*