

## BalticBiomass4Value Questionnaire

For Business Consultations-Matchmaking Meetings

1	In which country does your company operate?	Estonia Lithuania Norway	GermanyLatviaPolandSwedenOther:
2	To which sector is your company related to/works in?	Fishery and aquaculture Cultivating livestock Forestry Municipal waste Environmental technology Other:	Cultivating plants Food and feed industry Paper and cellulose Energy production
3	What is the range of your company activities?	National Regional	Transnational International
4	What is the size of your company?	0-10 employees 51-99 employees	11-50 employees More than 100 employees
5	What kind of activities or services do you offer?	Production of raw materials Recycling of waste Technology development Other:	Processing (manufacturing of final goods) Logistics/trading Consultancy
6	What type of biomass do you process in your company?	Residues/waste, such as: Plant biomass, such as: Animal biomass, such as: Paludiculture Biop Other	polymers Algae (micro/macro)
7	What do you produce and/or trade? What is your core business?		



8	Which residues come out of the processes? Do they lead to additional costs? What kind of support, collaboration and/or information are you looking for?	Waste, e.g.:       Fertilizer, e.g.:         Fertilizer, e.g.:       Transportation costs         Environmental costs       Transportation costs         Residue utilization costs       Other costs, e.g.:         New products       Adding value to the residues         New technologies       Finding new ways for residue utilization         New collaborations       Starting business in new fields, e.g.:	
1 0	Are you interested in the exchange of experience, knowledge and new ideas with companies from other countries of the Baltic Sea Region? What type of companies do you want to meet?	No Yes, e.g.:	
1 1	What kind of specific collaboration interests do you have?	Joint R&D Finding new technology provider Access to waste as raw material Finding new markets jointly Other, e.g.:	
1 2	Do you need information about new processes/technologies that fits your company profile/activities?	No Yes, e.q.:	
1 3	Do you strive for internal optimisation of your company processes by acquiring knowhow?	No Yes, e.g.:	
1 4	Are there any legal barriers that limit your production processes, trading and/or introduction of new products?	No Yes, e.g.:	
	We require the following details (*) in order to provide further information about business consultations- matchmaking meetings:		
	Name of your company*		



Address or URL*		
Contact person:		
Name and surname*		
Email address*		
Phone number		
Would you like to be added to the mailing list of the BalticBiomass4Value project to receive information about upcoming events, produced reports, etc.?	Yes No	
By submitting filled questionnaire, you agree that the BalticBiomass4Value project will process the provided data for the purpose of organising business consultations-matchmaking meetings.		



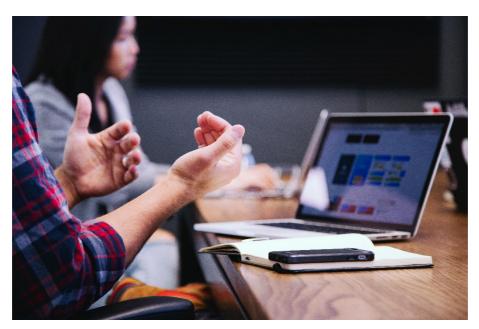


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Thank you for filling out this questionnaire and showing interest in our matchmaking meetings.